



INVITATION FOR BID

PHARMACY SERVICES

RESPONSES ARE DUE NO LATER THAN
April 30, 2021 at 2:00 PM
AND SHALL BE ADDRESSED TO:

Ted J. Purdy, Administrator
Sullivan County Health Care
5 Nursing Home Drive
Unity, NH 03743

tpurdy@sullivancountynh.gov

Project Description: Sullivan County Health Care seeks bids from well qualified firms to provide Pharmacy Services for a 156 bed skilled nursing center. The services/function include but are not limited to:

- Medications prescribed for all resident payor sources.
- Medication Carts for the administration of medication.
- On-Site Dispensing and medication availability.
- Delivery of ordered medications, both routine delivery and stat delivery.
- Ability to integrate pharmacy orders into our electronic medical records (EMARs).
- Billing to Medicaid, Medicare, and private insurances.
- Assistance with researching Prescription Drug Plans (PDP) for residents before and after admission.
- Ability to price out medication prior to admissions.
- Setting limits on high dollar medications prior to dispensing.
- Converting brand medications to generic without affecting clinical outcomes.
- Generic to generic comparisons across the same drug class.
- Your ability to work with Accountable Care Organizations (ACO'S), Medicare Replacement Plans, and other insurance providers.
- How you assist with transition of care/services.
- CMS required pharmacy consulting services.
- Participation in quarterly Quality Assurance Committee and other committees as requested.
- Medication related education to the facility staff as requested.
- Availability of COVID-19 vaccines for residents and staff.

Project Information: Questions about the Invitation for Bid, can be directed to Ted J. Purdy at 603-542-9511 ext 217 or tpurdy@sullivancountynh.gov.

Bidding Requirements:

Responses to this Invitation for Bid must include the following information:

- Vendor's contact information and name of person with the authority to act on behalf of the Contractor.
- Detailed proposed fee detailing the cost all services, including, pricing basis for medications.
- Any value-added services provided.
- Include anticipated start date after award of the Pharmacy Services Agreement and estimated time to complete the transition of services.
- A proposed agreement is requested as part of the bid.

Prices: Prices are to remain in effect for a period of ninety (90) days from submission and are to remain firm once project is awarded to the successful Contractor.

Project Award: It is anticipated that the Board of Commissioners will award this project during a regular public business meeting generally held the first or third Monday of each month. The following factors will be considered as the basis for award of the bid, with priority to be determined solely by the County:

1. Contractor Qualifications, Experience, Reputation and References
2. Compliance with Invitation for Bid Requirements
3. Ability to Meet Service Requirements
4. Contract/Agreement Cost

Sullivan County reserves the right to accept or reject any bids and to waive any minor bid defects bid as may be in the County's best interest, and to request additional information from any bidder prior to issuing a notice of award or soliciting new bids. The County reserves the right to award the project as one or more contracts, to reject any and all bids in whole or in part, and to waive any informality or technical defects if, in Sullivan County's sole judgment, the best interest of Sullivan County will be served.

Sincerely,



Ted J. Purdy

Dir. Health Care Services/Administrator